



**National Productivity Council**

**Training Programme  
on  
PERFORMANCE MANAGEMENT FOR ORGANISATIONAL  
EFFECTIVENESS**

**PROGRAMME CODE: TP/22-23/12**

**20-24 February 2023  
(MUSSOORIE)**



## **1. ABOUT NPC**

National Productivity Council (NPC) is an autonomous organization under the Department of Promotion of Industry and Internal Trade, Ministry of Commerce & Industry, Government of India. The present expertise available in NPC has a resource base of professionals from fields such as Economics, Industrial Engineering, Human Resource Management, Energy, Environment, IT, Project Monitoring and Evaluation, Research Studies and Baseline Surveys. In addition, services of external professionals and subject matter specialists are also sought on need basis, depending upon the nature and scope of work. NPC extends services from its headquarter at New Delhi and 12 regional offices across the country manned by more than 100 full time professionals. NPC has professionals from diverse fields to provide Consultancy, Capacity Building and Project Monitoring Unit (PMU) services to various organisations including Central Government Ministries and State Governments.

## **2. PROGRAMME THEME**

Performance management is an ongoing process of communication between a Superior and Subordinates in any organisation that occurs throughout the year, in support of accomplishing the strategic objectives of the organization. If it is linked to balanced scorecard which is a strategic management performance metric used to identify and improve various internal business functions and their resulting external outcomes then it will give accountability. Balanced scorecards are used to measure and provide feedback to organizations which is very useful in measuring the Performance of individual and Organisation.

## **3. LEARNING OBJECTIVES**

This training program prepares participants to:

- Prepare Participants to come up to the expectations of Boss
- Enrich them to become an asset for the boss and organization, as a whole
- Impart better appreciation of their new roles and responsibilities, and
- Provide them exposure in the areas of potential professional growth

## **4. BROAD PROGRAMME COVERAGE**

The following topics shall be covered during the training

- Changing Economic Scenario and the Importance of Performance evaluation
- Performance Evaluation; an Overview
- Performance Management and Balance Score Card
- Transformational Leadership and Performance Management
- Managing Stress for better Performance
- Knowledge and Balance Score card
- Financial Perspective-Tracking Financial Performance
- Customer Perspective-tracking Customer perspectives
- Internal Process Perspectives; Covers Internal operations and Goals
- Case Study

## 5 METHODOLOGY

Methodology of the training program would be participative in nature. The sessions would be based on conceptual deliberations, case studies, success stories and group exercises/discussions.

## 6 PARTICIPANTS' PROFILE

Officials from Central & State Government Departments, Academic Institutions, Public Sector Undertakings, Private Sector Units, Co-operative Sector Organizations, Financial Institutions & Banking, NBFCs, Corporations, Labor Unions/Associations, Educational Institutions .

## 7 FACULTY

The faculty for the training programme will comprise of senior NPC Experts & other renowned and experienced Trainers from the respective field.

## 8 PROGRAMME FEE & VENUE

<b>Programme Code</b>	TP/22-23/12	
<b>Program Venue</b>	Mussoorie	
<b>Programme Fee</b>	Residential Participants ₹ 49,000/- (Rs. Forty Nine Thousand only) Plus GST @18% or ₹ 57, 820 /- including GST@18% (Rs. Fifty-Seven Thousand Eight Hundred twenty only)	Non-Residential Participants ₹ 30,500/- (Rs. Thirty Thousand Five hundred only) Plus GST @18% Or ₹ 35,990 /- including GST @18% (Rs. Thirty Five Thousand Nine Hundred only)
<b>For Residential Participants</b>	Check-in at hotel - <b>11:00 AM on 20.02.2023</b> Check-out from hotel - <b>11:00 AM on 24.02.2023</b>	

## 9 PAYMENT DETAILS

Programme fee inclusive of GST to be paid in advance and proof of payment to be attached along with application form.

- **ECS Payment Details:** Indian Overseas Bank, 70, Golf Link, New Delhi Branch; A/c No. 026501000009207, IFSC Code. IOBA0000265
- DD/Cheque should be drawn in the name of NATIONAL PRODUCTIVITY COUNCIL payable at NEW DELHI
- NPC'S PAN No: AAATN0402F, NPC'S GSTIN: 07AAATN0402F1Z8

*As per GOI notification No. 9/2017-Integrated Tax (Rate) dated 28.06.17, Sr. No. 75, Heading 9992 (at page no. 19 of the notification) No GST is applicable where Services provided to the Central Government, State Government, UT Administration under any training programme for which total expenditure is borne by the Central Government, State Government, UT Administration.*

- **NPC shall offer 10% discount on programme fee to organizations sponsoring 3-5 participants and 15% discount of programme fee to organizations sponsoring more than 5 participants.**



## 10 HOW TO APPLY

- Please apply in prescribed application format enclosed with this brochure. Nominations may be sent to the following address:

**The Training Coordinator**

**National Productivity Council**

**5-6, Institutional Area, Lodhi Road**

**New Delhi – 110003**

**Email Id: [npctraining@npcindia.gov.in](mailto:npctraining@npcindia.gov.in); [kanpur@npcindia.gov.in](mailto:kanpur@npcindia.gov.in)**

**Tel: 011-24607319, 0512-2224176; 9818299682**

- **Last date for Receiving of nominations: 11<sup>th</sup> February 2023**

## 11 GENERAL INSTRUCTIONS

- ❖ Due to limited number of seats, it is recommended to send the nominations as per attached format at the earliest, for ensuring the availability. Acceptance of the nominations is subject to the seat availability and receipt of programme fee latest by the last date for nominations.
- ❖ The Residential programme fee covers the professional fees towards training, board & lodge of the Participant(s). The fee once deposited is non-refundable, however, substitutions are allowed.
- ❖ Each participant should carry their ID cards and necessary letters / orders issued by their department for attending the training program.
- ❖ The Non Residential programme fee covers the professional fee towards training, lunch and refreshments during the training program. The fee once deposited is non-refundable, however, substitutions are allowed.
- ❖ NPC shall not bear any charges towards participants' to & fro travel from their residence / place of stay and the training program venue. All participants shall make their own arrangement to reach the venue on time as per the programme schedule.
- ❖ Participants are requested to assure their health and safety during the training period and NPC will not be liable for medical expenses incurred by the participants during the program.
- ❖ NPC will not provide boarding and lodging before and after the dates of programme. Participants planning to stay longer than the scheduled duration should arrange the same at their own cost.
- ❖ **Settlement of additional bills:** The hotel will be instructed to open separate folio for each participant. Participants may directly settle their additional dues regarding family member, laundry, telephone, mini bar, room service, overstay etc. with the hotel before checkout.
- ❖ The participants shall be awarded Certificate of Participation on successful completion of programme.
- ❖ Any other terms and conditions apply as may be notified by NPC at any point of time.
- ❖ Referring to GST guidelines, you are requested to confirm the applicability of GST payment for your department.
- ❖ Participants are required to follow the necessary COVID protocols during training.



**NATIONAL PRODUCTIVITY COUNCIL**  
4<sup>th</sup> Floor, Kabir Bhawan, G.T. Road, Kanpur – 208 005 (Uttar Pradesh)  
**Tel: +91-11-24607319, 0512-2224176**  
[npctraining@npcindia.gov.in](mailto:npctraining@npcindia.gov.in); [kanpur@npcindia.gov.in](mailto:kanpur@npcindia.gov.in)

**APPLICATION FORM FOR NOMINATIONS**

**Title of Programme: PERFORMANCE MANAGEMENT FOR ORGANISATIONAL EFFECTIVENESS**

**Programme Code: TP/22-23/12**

**Programme Duration: From 20<sup>th</sup> Feb. 2023 to 24<sup>th</sup> Feb 2023**

**Location: MUSSOORIE (Uttarakhand)**

**Details of Nominated Participants:**

S. No	Name of Delegate	Designation	Mobile No.	Email ID	Official Address for correspondence
1					
2					
3					
4					
5					

**Details of Nominating Authority:**

Name:

Designation:

Organization:

Address

Contact Number:

Email ID:

Signature

Details of Proof of payment of Programme fee (*RTGS / NEFT Details; Cheque, DD*):

**Payment Particulars**

- **ECS Payment Details:** Indian Overseas Bank, 70, Golf Link, New Delhi Branch; A/c No. 026501000009207, IFSC Code. IOBA0000265
- In case of ECS Payment, the payment details should be intimated accordingly along with UTR number and Programme Code
- DD/Cheque should be drawn in the name of NATIONAL PRODUCTIVITY COUNCIL payable at NEW DELHI
- Programme Fees per Participant plus GST to be paid in advance
- PAN No: AAATN0402F, GSTIN: 07AAATN0402F1Z8



**National Productivity Council**

(Under Department for Promotion of Industry and Internal Trade)

Ministry of Commerce and Industry

Government of India

5-6, Institutional Area, Lodhi Road

New Delhi – 110003

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[kanpur@npcindia.gov.in](mailto:kanpur@npcindia.gov.in)